



Physician Group Incentive Program

Launched in 2005, the Physician Group Incentive Program includes over 20,000 primary care physicians and specialists throughout Michigan in provider-led clinical quality improvement efforts.

PGIP includes a significant amount of initiatives aimed at improving quality, utilization and costs. The program connects approximately 40 physician organizations (representing these 20,000 physicians) statewide to collect data, share best practices and collaborate on initiatives that improve the health care system in Michigan.

We invite all health care practitioners participating in our PPO and Traditional networks to join PGIP.

Benefits to practitioners

Individual practitioners in PGIP don't face the transformation process alone. Instead, they're part of a physician organization. Physician organizations support and guide their members — both primary care and specialist practices — in PGIP-related work. As a result, practitioners gain the necessary resources to better manage costs while improving care delivery. With better quality and more efficient services, practitioners help ensure a sustainable revenue stream for the future.

Primary care physicians and specialists are eligible for financial incentives for engaging in transformational work, as well as for practice-specific and population-level performance. Participating physician organizations are evaluated and rewarded on transformation of health care delivery, quality metric performance and performance enablement — all efforts designed to improve the overall value of care delivered while reducing total cost of care.

When a practice transforms itself through PGIP, the new processes and systems are used for all patients, not just Blue Cross members. Patient care practices aren't affected by a patient's health insurance.

Through collaboration with Michigan's physician community, PGIP improves the quality of care and makes care processes more effective based on the following guiding principles:

- Design and execute programs in a **customized** and **collaborative** manner rather than using a one-size-fits-all approach.
- Recognize and reward performance of **physician organizations**, not only individual physicians.
- Reward **improvement**, not just highest performance, to create meaningful incentives for all POs.
- Focus on investments in **long-term changes in care processes**.
- Encourage **collaboration** among participants.
- Focus on **population-based** cost measures



PGIP Fast Facts

- 5,700+ participating practice units
- Located in 79 of Michigan's 83 counties
- PGIP has over 5,300 PCPs and more than 14,500 specialists
- Nearly 73% of Blue Cross PCPs participate in PGIP
- Transformed care practices impact the vast majority of Michigan residents

Frequently asked questions about PGIP

Q. How will my physician organization help me?

Physician organizations are key to supporting small practices. They provide the infrastructure, support and technical expertise to guide practices in the development of shared information systems and shared processes of care. They assist practices with performance reporting and practice transformation to drive improvements in cost, quality and patient experience.

Q. What kind of quality improvement initiatives does PGIP provide?

The Physician Group Incentive Program includes a wide variety of initiatives focused on improving the delivery and quality of health care services. These include (but are not limited to) the Patient-Centered Medical Home, Health Information Exchange, Provider-Delivered Care Management and Collaborative Quality Initiatives.

Q. Where can I find out more information about the program?

To learn more, visit the Value Partnerships website at valuepartnerships.com

To join PGIP: If you're an individual practitioner with questions about participating in PGIP, contact your provider consultant. If you represent a physician organization that's not currently in PGIP, you can obtain the PGIP application here: [PGIP Physician Organization Application and Overview \(bcbsm.com\)](http://bcbsm.com).